

# "Nothing is insurmountable"



Company profile and capability statement

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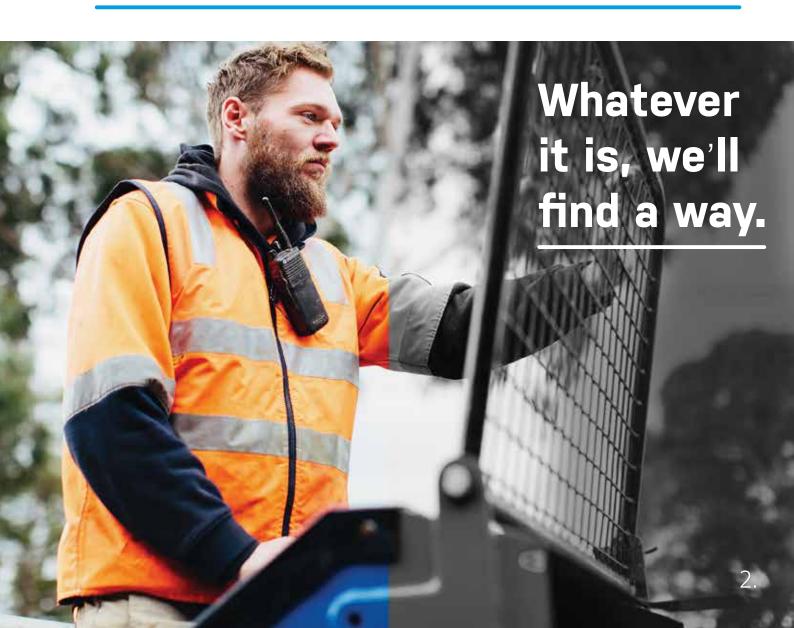


# Company overview

At FTS Resolve we believe that nothing is insurmountable. We thrive on challenge, and we apply this mindset to the supply, installation, maintenance and management of telecommunications and electrical network infrastructure projects, road infrastructure upgrades, renewable energy projects and residential concreting requirements. No matter how large the scale of the project, or how complicated, our team will get it done safely, on time and to the highest standard.

We have a unique set of skills and capabilities that allow us to offer a turnkey solution, so you don't need to juggle the management of different contractors and providers. We can even take the role of Project Manager and oversee the completion of the works for you.

While we're big enough to provide a turnkey service for national projects, we're still agile and adaptable enough to move quickly, manage project resources efficiently and have time to talk about your needs.



# Our core values

FTS Resolve operates on three core values of commitment with conviction, collective transparency and genuine integrity. These values drive our company culture, what we do and why we do it.

#### Commitment with conviction

We strongly believe in sticking to our word, and following through with what we promise. We're committed to pursuing excellence in every aspect of what we do and aren't afraid to take ownership for our work.

### Collective transparency

We're all about having an open and honest culture. We actively facilitate real discussions to share information and collaborate on work. We provide consistent information to our clients and staff, and follow through on our promises with action.

### Genuine integrity

We value our relationships, and our strong ethical standards are reflected in the quality of work we produce as well as the way we interact with our clients and staff.





# **Our services**

FTS Resolve delivers on a range of projects, from large maintenance contracts through to bespoke development and infrastructure work. Whether the project will last two weeks or two years, our skilled team is ready to help.

#### Drilling and civil services

Using leading technologies, our team is fully equipped to drill and excavate, locate public and private utility assets, perform installation and maintenance works, and reinstate sites for civil projects.

- ✓ Horizontal directional drilling rock and other than rock.
- ✓ Vacuum excavation (non-destructive digging).
- ✓ Installation of pit and pipe infrastructure, including remediation of existing pit.
- ✓ Large and small mechanical excavations.
- ✓ Blockage repairs, including conduit flushing.
- Utility asset locating.
- ✓ Asbestos removal, specific to telecommunications pit and pipe.
- Breakout and permanent reinstatement of all surfaces (including pavements, roads, driveways and crossovers).
- Exposed aggregate.
- Kerb and channel.
- ✓ Industrial floors.
- Residential concreting works including paths, driveways and outdoor areas









### Communications network connectivity and maintenance

The skilled team at FTS Resolve can complete above and below ground installation of fibre and copper cables, as well as end-to-end services for telecommunications network connectivity. We provide 24/7 support to ensure continuity of supply and safe working environments.

- Underground cable installation.
- Aerial cabling.
- ✓ All dielectric self-supporting (ADSS), and strand and lash.
- ✓ Rod, rope and proving.
- ✓ Internal and external cable installation.
- Sub duct installation.
- Fibre and cable blowing.
- Copper cable recovery.
- Loose tube single and multimode fusion splicing.
- Ribbon fibre splicing.
- Optical time domain reflectometer testing.
- Insertion loss testing.
- Installation of carrier internal and external plant.
- Network fault find and repair.
- Copper jointing.
- Termination.
- Commercial property fibre installations.
- Voice and data cabling.

### Electrical capabilities, connectivity and maintenance

Backed by FTS Resolve's end-to-end telecommunications and infrastructure capabilities, our dedicated team of certified and experienced electricians provide a suite of commercial electrical services. We are also VEDN accredited.

- ✓ Electrical installations, including mains and sub mains power (public services).
- Network, voice, and data cabling.
- Electrical network installation, service and maintenance.

Our knowledgeable team of electrical professionals have extensive industry experience, working across projects such as:

- Building and construction.
- Freeway & Roads Infrastructure
- ✓ Windfarms and Renewable Energy Projects
- ✓ Telecommunications connectivity.
- ✓ NBN infrastructure electrical rollout.
- Major electrical infrastructure projects.

#### Traffic management

We can help keep the local community safe while meeting legislative standards by providing a comprehensive professional traffic management service tailored to your requirements.

 Professional traffic management services delivered by certified experts.



# **Project management**



If you're time poor or under-resourced, leave the management of your project up to us. We can utilise our own plant, equipment and qualified team to complete the work to your requirements. We'll take care of coordinating:

- Design.
- Stakeholder engagement and management.
- Power utility applications.
- ✓ Land access notices.
- Liaison with road and rail authorities and local councils.
- Site and field management.
- As-built data collection and collation.
- ✓ GPS data reference points.
- Completion pack submission, including all supporting documents.

Our team will keep all plant and equipment serviced and operational, maximise productivity onsite and ensure your project is delivered efficiently and to the highest quality.

# Our clients and partners



"FTS is a reliable contractor that can deliver complicated projects on time and at a very high quality. Because of this, they're one of our leading contractors when it comes to on site management and safety. I have no hesitation in recommending FTS as a turnkey contractor."

Senior Construction Engineer - TPG Telecom

"FTS came recommended to JBA, to assist with the 220KV interconnector project at the Mortlake South Wind Farm. The scope awarded to FTS was HDD of a total of 1,160LM which consist of 3 x 300mm bores at each location. From day one the service and communication was at a very high standard. The safety and quality of work completed was second to none, following all permits, SWMS, ITP's and methodologies without a hitch. The full scope was completed within program. The whole team from FTS delivered the total package leaving a satisfied client. After the first project using FTS, I would recommend them for any future works."

Construction Superintendent - John Beever Australia

"I've been impressed by FTS's commitment to their customers through adopting best-practice methods to run their business and deliver exceptional solutions. I have personally worked with the directors to develop their mission statement, core values and 'why' which highlights a determination to better serve the needs of their customers."

"FTS are my first choice contractor to undertake turnkey telecommunications projects delivering NBN technology to Australian homes. I have engaged them on numerous projects in excess of \$1 Million, and they manage to get the job done on time with little if any involvement from us. They do this whilst maintaining the highest quality, safety and reliability standards."

Program Engineer - Service Stream

"FTS Resolve commenced working with Visionstream on the NBN MIMA Project in 2016. Their approach to managing safety, quality and overall work volume is very professional, and our team appreciates their great customer focus. FTS manage a number of trades including civil construction, fibre and copper hauling, as well as electrical works. They are one of our preferred subcontractors."

Project Director - Visionstream Australia Pty Ltd

"Working with our trusted partner FTS Resolve on the Streamlining Hoddle Street project, we're in the process of delivering a significant Victorian transport upgrade that will benefit millions of road users every week"

Project Manager – Fulton Hogan































# Projects we've worked on

### **Fulton Hogan's Streamlining Hoddle Street Project**

Towards the end of 2018, FTS Resolve partnered with major construction company Fulton Hogan to extensively re-design and upgrade major intersections on Hoddle Street and Punt Road in Melbourne. This significant transport project improved traffic flow for over 330,000 daily road users. Our input was critical to the project's success.

- We provided strategic direction and planning.
- ✓ We utilised horizontal directional drilling techniques in difficult conditions at night to facilitate the installation of new infrastructure.
- ✓ We installed vital new infrastructure, including electrical conduit and data cable.

### City of Greater Geelong Council's Civil Reinstatement Project

FTS was contracted by the Geelong Council from 2019 to assist with delivering the civil reinstatement of footpaths, driveways, and curb and channel throughout Geelong. Providing the utmost highest standard of quality – meeting government regulations – was integral to the success of this project.

- We delivered a regulation surpassing quality of finish.
- We reinstated a significant amount of civil assets across Geelong: disposing of existing concrete, installing high quality mesh, and pouring new concrete.

### **Vodafone Mobile Network Upgrade**

FTS Resolve started work in 2015, as a major partner with TPG, to upgrade Vodafone mobile networks Australia-wide. We've played a critical part in strengthening the Vodafone network coverage, providing an end-to-end service to facilitate build in all areas.

- ✓ We built over a quarter of the circuits nation-wide.
- We installed kilometres of brand new infrastructure.
- We installed hundreds of kilometres of fibre optic cable.

#### Mortlake South Wind Farm - John Beever Australia & Acciona

The FTS team completed all of the HDD work between the wind farm at Mortlake South and the Power Sub Station at Terang in 2020.

- ✓ We bored 3 x 300mm and 2 x 63mm holes for all road crossings, each at an alignment of one meter for the duration of the bore. This ensured optimal performance of the electrical cable once installed.
- We sourced, welded and installed specialist electrical pipe to accommodate the large electrical cable required for the project.

#### **TPG's Fibre to the Basement Project**

Started in 2015, FTS Resolve are working with TPG to connect fixed line, high speed internet to business and residential buildings by installing Fibre to the Basement throughout Victoria.

- We provide a full turnkey service: proving and upgrading the network, installing fibre and equipment, testing and commissioning the circuit.
- We have currently connected hundreds of businesses and residential apartments to high speed internet.

#### **NBN Rollout**

Since 2012, FTS has been heavily involved in the NBN rollout from day one. We've worked with delivery partners in building new infrastructure to enable high speed internet to Australian homes through NBN.

- ✓ We installed thousands of kilometres of new infrastructure, including pits, pipe, cable, etc.
- We have built new networks, particularly throughout Melbourne, regional Victoria and parts of Tasmania.

#### **Regional NBN Tower Project**

In 2015, FTS Resolve was engaged to install new infrastructure for the NBN project, which involved passing through a national park. Due to environmental sensitivities, our team provided a low-impact solution for the project.

- ✓ We addressed environmental concerns by using horizontal directional drilling techniques.
- We provided strategic direction and planning.
- We facilitated tower connection on the project.

### **CPB Contractors - M80 Ring Rd Upgrade - Northern Section**

In 2020, the FTS team worked with CPB Contractors to upgrade the M80 Ring Road from Sydney Rd to Edgars Rd. We provided Horizontal Directional Drilling services to assist with the enabling of widening and realignment of ramps, installation of smart freeway management system, and street lighting.

- ✓ We worked at various locations, completing multi conduit bore with holes up to 450mm.
- We facilitated and installed specific grout to ensure compliance with VicRoads.

#### **State Government Level Crossing Removal Project**

FTS Resolve has worked with VicTrack since January 2017 to assist in relocating telecommunications networks to enable the level crossing removals.

- ✓ We are a direct panel member to VicTrack.
- We have installed essential infrastructure.
- We redirect the telecommunications network to ensure trains can continue running without interruption during level crossing removal.

# **Our resources**

Our team are highly trained industry professionals who believe in using quality equipment and materials to get the job done well, no matter the scale or complexity. You can rest assured that your project is in capable hands.

Our full-time team includes a range of experts:

- Project Managers
- Field Supervisors
- Operations Managers
- ✓ Directional Drilling Crews
- Concrete Reinstatement Crews
- Civil Pit & Pipe Crews
- Cable Hauling Crews
- Telecommunications Specialists
- ✓ Optic Fibre Splice & Test Crews
- A Grade Electricians
- Qualified mechanics
- ✓ In house fabricators

The quality of equipment we use is just as important as the quality of the work we do. That's why we have a full in-house maintenance operation to keep all equipment serviced and operational.

We also have in-house copper jointing capabilities and an established network of trusted sub-contractors to call upon when needed. Each crew has a dedicated and approachable Team Leader on-site at all times, to ensure safety and quality standards are always met.

Supporting our field crews are our highly skilled business services team, made up of detail-orientated finance, accounts and payroll, administration, and IT professionals. All of whom make sure every aspect of your project is taken care of with the utmost accuracy, delivering projects on budget and to deadline.







# Health, safety, environment and quality

We're committed to continuous improvement in the way we do business through establishing and regularly reviewing our quality objectives, and providing additional training. Leading technology systems help us monitor, address and communicate about HSEQ issues. We're fully equipped to meet your needs as well as statutory and regulatory requirements, and currently have the following formal accreditations:





### Accredited to meet the highest safety standards

At FTS Resolve, we don't cut corners when it comes to health and safety. We are accredited by the Federal Safety Commissioner, which means we have the highest possible occupational health and safety standards for building and construction projects in Australia. As one of only 450 companies in Australia to be FSC accredited, it is an achievement that we are incredibly proud of. We're dedicated to ensuring the wellbeing of our employees, contractors, suppliers, clients and the communities in which we work.

An experienced Health and Safety Officer ensures that all team members are fully trained to the highest standards, by developing training courses and conducting continuous training. This means that every project is carried out by a team that is highly trained in health and safety measures.

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### **Environmental practices that surpass Government legislation**

We are mindful of our effect on the environment. FTS Resolve always meets Government regulations regarding environmental impact, and we also adopt the following ethical practices:

- Minimise waste (and responsibly dispose of unavoidable waste).
- Continuously update our work practices to comply with changing environmental requirements.
- ✓ Utilise best practice recycling processes.
- Ensure contractors meet our high environmental standards.
- Address any environmental concerns raised by our clients, communities and authorities.

## **Continual quality improvement**

AT FTS Resolve, we take pride in the service we offer our clients, which delivers to very specific client and industry needs. Our quality and defect management systems allow us to take confidence in the quality we provide our clients, and push us to continuously improve through:

- Quality assurance audits and inspections.
- Control of non-conformances and defects.
- ✓ Data analysis and reviews, to allow us to identify areas for improvement.

#### **Other Accreditations**

We have a range of other accreditations that compliment the service offering that we provide at FTS Resolve. We are VEDN accredited (Victorian Electrical Distribution Network) through VESI (the Victorian Electrical Supply Industry.)

Furthermore, we have our VicRoads prequalification enabling us to undertake Maintenance and General Works.

We also hold a CM3 Safety Accreditation providing our existing and potential clients with additional confidence in our health and safety capabilities.



# Leadership team



#### **Jed Nalder**

Co-Founder and Managing Director

A Chartered Accountant by trade, Jed is an analytical thinker and is always looking for ways to improve the business and deliver the best outcomes for his clients. As Managing Director, he is responsible for ensuring delivery with excellence for our clients, as well as overall business operations and productivity improvements. Jed particularly enjoys the strong relationships that have been built with the clients at FTS Resolve and relishes the opportunity to deliver successfully on all projects.

Jed is driven to improve the business and consistently provide a superior service. He is particularly passionate about the Horizontal Directional Drilling and Civil Industry and has been instrumental in ensuring FTS Resolve is a best practice leader in this market by operating state of the art drilling equipment, implementing in-house training programs and being one of only 450 companies in Australia to be Federally Safety Certified.



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#### **Steve Diver**

Co-Founder and Head of Fibre, Data and Electrical Operations

Steve is a skilled professional with almost two decades of experience in telecommunications and fibre optic networks. He has practised as a licenced cabler and performed splicing and hauling on many large infrastructure projects. As Head of Fibre, Data and Electrical Operations at FTS, Steve is focused on the complicated and detailed technical operations of fibre splicing, electrical connectivity and data, ensuring the growth of FTS' capabilities and delivering excellent outcomes for our clients. He brings exceptional knowledge, experience and passion to any project, and enjoys seeing a client happy with the work his team has completed.



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### Insurance details

- Public Liability \$20,000,000 any one occurrence
- Product Liability \$20,000,000 in aggregate during the period of insurance
- Named Principal(s) as required
- Professional Indemnity Liability (Errors & Omissions Extension Limit) \$10,000,000 any one incident and in the aggregate
- ✓ Worksafe Liability
- Comprehensive Plant, Equipment, Vehicle \$32,500,000 any one accident.

All Certificate of Currencies can be provided upon request. FTS is also able to increase our insurance to suit your requirements.

# Company and contact details

Trading Name: FTS Resolve

Entity: Fibre Tech Service Pty. Ltd.

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